

Senior Sales Estimator - Job Description

Titan Roofing LLC, Partnered with BlueThread Services is a small business in Las Vegas, NV. We are professional, agile, and fast-paced. Our work environment includes:

- Growth opportunities
- Company Vehicle
- Commission on Sales
- Sign on Bonus

Responsibilities:

- Prepare accurate and detailed cost estimates for construction projects
- Review project plans, specifications, and contract documents to determine the scope of work and project requirements
- Collaborate with project managers, architects, engineers, and subcontractors to gather necessary information for estimating purposes
- Conduct site visits to assess project conditions and identify potential risks or challenges
- Analyze labor, material, and equipment costs to develop comprehensive estimates
- Prepare bid proposals and negotiate contracts with clients
- Monitor project costs and provide ongoing cost analysis throughout the duration of the project
- Collaborate with the project team to identify value engineering opportunities and cost-saving measures
- Stay updated on industry trends, construction methods, and material costs

Requirements:

- Bachelor's degree in construction management or related field (preferred)
- Proven experience as a Senior Estimator in the commercial roofing industry
- Strong knowledge of construction practices, methods, and materials
- Proficient in reading and interpreting construction plans and specifications
- Excellent mathematical skills and attention to detail
- Strong analytical and problem-solving abilities
- Ability to work independently and manage multiple projects simultaneously
- Excellent communication and interpersonal skills
- Proficient in using estimating software and Microsoft Office Suite

Note: This job description is not intended to be all-inclusive. The employee may be required to perform other duties as assigned.

Job Type:

- Full-Time
- Pay From \$100,000.00+ per year (depending on experience)
- Sales Commission Structure
- Sign-On Bonus

Benefits:

- 401(k)
- 401(k) Matching
- Dental Insurance
- Health Insurance
- Health Savings Account
- Life Insurance
- Paid Time Off
- Professional Development Assistance
- Retirement Plan
- Vision Insurance

